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Supply and Demand Committee Meeting Summary

The UPGA Supply and Demand Committee held its monthly meeting on November 15, 2022 to review the current supply and demand outlook, and to adjust the Shipping Forecast for the 2022-23 marketing season. Harvest is complete in all US and Canadian growing areas. It was the first committee meeting since USDA released its November *Crop Production Report*. It was also the first stocks-on-hand report from cooperative members for the 2022 potato crop. The Committee made several adjustments to this year's Shipping Forecast based on new information since the October meeting. Estimated shipments during the marketing season for key growing areas, along with changes from the October forecast, are outlined below:

Shipping Area	Forecast (000 cwt)	Change from October	Change from 2021-22
Idaho	29,655	-377	-1,784
San Luis Valley	13,782	0	+163
Columbia Basin	5,584	-582	-469
Wisconsin	6,811	0	-270
Red River Valley	3,600	0	+1,007
Nebraska/NE Colorado	3,000	+400	0
Texas	3,177	-248	-608
Other Areas	15,888	-5	-469
US Total	81,496	-812	-2,430
Imports from Canada	6,600	0	-469





The United Potato Partners program supports offerings of innovative and productivity-enhancing products for potato growers.

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US fresh potato shipments for the 2022-23 marketing year are forecast at 81.496 million cwt, 812,000 cwt less than the October forecast, and 2.430 million cwt short of 2021-22 marketing season shipments. Imports from Canada are expected to reach 6.600 million cwt for the 2022-23 marketing year.

Idaho: The State's packing sheds reported that they held 36.727 million cwt of potatoes on November 1, 5.404 million cwt less than a year earlier. Packers had shipped 5.738 million cwt of potatoes from the 2022 crop by October 31, the slowest start to the Idaho shipping season since 2010. This year's shipments are forecast at 29.612 million cwt, and would be Idaho's smallest fresh potato movement since 1993. Total marketing year shipments are forecast to fall 1.784 million cwt short of 2021-22 movement. USDA estimates that Idaho growers harvested 294,500 acres with an average yield of 410 cwt per acre. If accurate, that would result in a 120.745 million cwt potato crop. UPGI counted approximately 290,000 acres in its annual acreage count. Based on extensive sampling, it estimates this year's Idaho yield at 415 cwt per acre. The UPGI data put the state's crop at 120.350 million cwt. Either way, that would be the State's smallest potato crop since 2010.

San Luis Valley: The Valley had 16.400 million cwt of potatoes in storage on November 1, 1.600 million cwt short of yearearlier holdings, an 8.9% decline. Early-season shipments through October 31 totaled 2.331 million cwt, up 8.0% from last year's early-season movement. There was no change in the outlook for shipments from the San Luis Valley. UPGC's S&D Committee is forecasting 2022-crop shipments at 13.800 million cwt, exceeding year-earlier movement by 163,000 cwt. USDA reports that Colorado produced 400 cwt per acre, down from 410 cwt per acre last year. It estimates that Colorado growers produced a 21.080 million cwt potato crop in 2022.

Columbia Basin: The Basin has shipped 2.108 million cwt of potatoes through October 31, 7.2% more than year-earlier shipments during the same timeframe. October shipments fell 0.8% short of last year's pace. Columbia Basin fryers have been purchasing open market Norkotahs, which has reduced the inventory available for fresh sales. The forecast of cropyear shipments from the Basin was trimmed by 600,000 cwt, to 5.500 million cwt. The difference between this outlook and the marketing-year forecast is related to production of early potatoes in 2023. Shipments are expected to fall 469,000 cwt short of movement during the 2022-23 marketing season.

Wisconsin: Early-season shipments increased by 222,000 cwt relative to year-earlier movement, to 1.987 million cwt. That left the State's November 1 potato inventory at 5.829 million cwt, down 77,000 cwt from last year. The forecast of Wisconsin's crop-year shipments was held at 6.800 million cwt compared to 7.051 million cwt for the 2021 crop.

Red River Valley: Growers produced 3.650 million cwt of potatoes for wash plants this year, compared to 3.440 million cwt a year ago. The Valley's November 1 stocks totaled 3.750 million cwt, which is 790,000 cwt more than the year-earlier inventory. This year's stocks are the largest reported since 2017. However, shipments through October 31 fell 52,000 cwt short of year-earlier movement. The forecast of 2022crop shipments was held at 3.600 million cwt.

Nebraska/NE Colorado: The forecast of 2022-crop shipments from the region was increased by 400,000 cwt, to 3.000 million cwt based on strong early-season shipments and USDA's Nebraska production estimate.

Texas: The forecast of Texas' 2022-crop shipments was reduced to 3.200 million cwt, from 3.400 million cwt. USDA's November crop estimate puts this year's potato crop at 7.188 million cwt, 1.668 million cwt more than last year's production, a 30.2% increase. However, season-to-date shipments through November 12 are running 7.4% short of the 2021-22 pace.

Other areas: All remaining areas are expected to ship a total of 15.888 million cwt of potatoes during the 2022-23 marketing season, 5,000 cwt less than the October forecast for these areas. Adjustments for Kern County, Stockton-Delta and Delaware accounted for the change. Shipments from Kern County are forecast at 3.250 million cwt, while the Stockton-Delta region is forecast to ship 475,000 cwt for the season. Forecast shipments for these areas are 469,000 cwt less than the same areas shipped during the 2021-22 marketing season.



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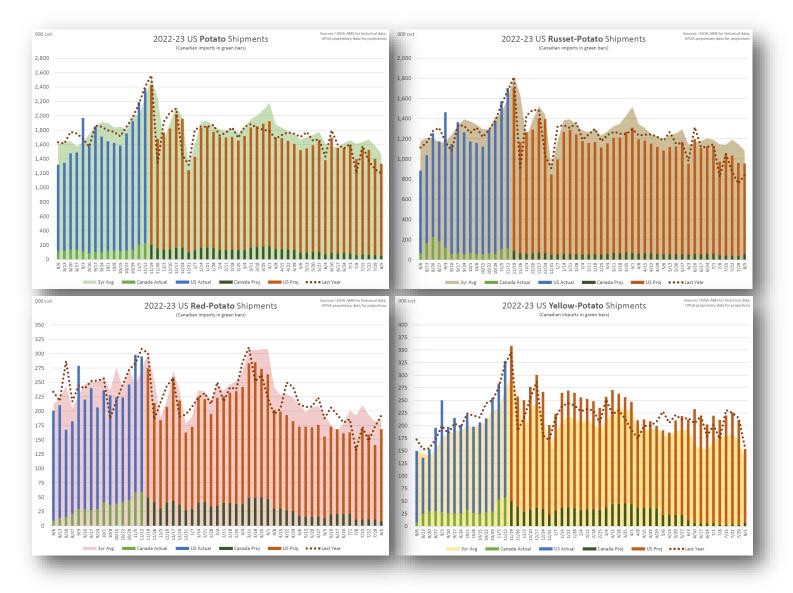
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Canada: The forecast of imports from Canada was left unchanged at 6.600 million cwt, 7.6% less than year-earlier imports. Imports from Canada got off to a strong start during August and September. At 906,100 cwt, it is by far the largest import volume for the period on record. Most Canadian fresh potatoes are grown in the four eastern provinces, whose combined production is expected to fall short of last year's record output. However, the 2022 crop is expected to exceed the three-year average production. The potential for a strong US market may result in imports of fresh potatoes from Canada exceeding the forecast.



Processing: The Committee also received a comprehensive report on the processing raw product situation. Yields fell below industry expectations in the Columbia Basin and Idaho. However, product recovery rates have improved by approximately 2%, relative to last year's poor crop. Idaho has a very small inventory of open market table potatoes to pull from. Processors, both Frozen and Dehy, have been actively purchasing open market potatoes, including Norkotahs, to fill the supply gap. Fryers have been working on logistics to move potatoes from Maine to the Pacific Northwest. They are also talking with growers in the southern states about growing potatoes for frozen processing. Midwest processors have a more favorable raw product supply situation. Seed supplies for some processing varieties for next year's crop could be tight.



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Get "Superpowered" Potato Plant Health

In every good superhero story, the protagonist needs to figure out how to enhance their superpowers and defenses to defeat the villain, often taking on bumps and bruises along the way to be victorious over "evil." Farming can be like a lifelong superhero movie. We take bumps, bruises, and defeat and turn them into opportunities to power up, change our behaviors, and adapt so that we can be victorious over evil (diseases) that we face in our fields every year.

Potato disease like Early Blight and Black Dot are an every year "evil" that farmers must face. New products on the market help growers change and adapt to combat the pests in their field, and Vive Crop Protection's AZterknot fungicide is a new superpowered tool that growers can use to level-up their potato plant health and disease control program. AZterknot fungicide will help you ward off those disease infections and increase your potato's plant health through synergistic crop protection, dual plant health, and upgraded disease control.



In the picture above, both applications were applied foliar in a trial near Erskine, MN on July 28, 2021. The AZterknot treated potatoes were more uniform, had higher marketable yield, and an increased tuber count.

In 2021, when AZterknot fungicide was first introduced to the market, growers noticed "super" enhancements to their crop in the form of greener, healthier plants late in the season, with less tuber rot during harvest. AZterknot poweredup their plant health programs, allowing them to produce a higher quality crop and be victorious over the diseases in their fields.

AZterknot works by combining trusted, conventional chemistry with a biological counterpart, all powered by Vive's unique active ingredient delivery system, Allosperse. Vive's Allosperse Delivery System allows growers to apply AZterknot with foliar feeds and other chemistries for an easy and efficient application. When applied, AZterknot works by providing a protective layer of disease control, while also inducing a response within the plant to make itself more resilient to disease infection, inhibiting pathogen growth, strengthening cell walls, and promoting plant growth.

Now it is your time to be a superhero farmer and try AZterknot fungicide on your potato fields this year and see how it can "superpower" up your disease control program and improve your potato plant health. To learn more about AZterknot or another Vive product, <u>reach out to your local sales rep</u> or visit <u>vivecrop.com</u>.